

Position	Director/ Senior Partner of Residential Conveyancing
Location	Central Reading (approx. 2/3 days/week in office)
Salary	DOE
Work pattern	Monday – Friday, 0900 - 1730

Exec Recruitment Solutions are currently working with a well-established Legal 500 Law Firm based in Reading who are now seeking a Director/ Senior Partner to join their busy and expanding residential conveyancing team.

This role would ideally suit an individual who has worked as either a Senior Partner or Head of department who is used to managing complex residential property matters as well as managing a team.

You will have a track record of building good relationships with referrers and have an excellent presence in the marketplace.

What will the role involve?

- Manage complex residential property matters
- Used to developing strategies for growth and be a dynamic keen marketer.
- Build new business relationships and be able to demonstrate an ability to promote both the team's services and the firm's broader legal services to agents and others.
- Demonstrate an understanding of competitive issues within the sector and bring forward new ideas and to plan and implement changes in service delivery as required to ensure continued success for the team.
- Sufficient understanding of internet-based service delivery and other means of ebusiness to work with professional IT staff in using such technology to improve efficiency and client service.
- Must be able to work to tight timetables.
- Excellent communicator both written and verbal

Who are we looking for?

- You will possess more than 8 years' experience in residential, property acquisition with management experience.
- Used to managing and leading a team
- Experience preparing and managing budgets with the technical ability to run and manage complex residential property matters.
- You will be active in both marketing and business development to expand this area of work and have an excellent track record of building good relationships with referrers

Next steps:

If this opportunity inspires you or you'd like to know more, please contact Sophie Burnett.

Apply via email with an updated CV (Word and PDF formats) and a brief summary of your current position to sophie@execrecruitmentsolutions.com. We can't wait to hear from you!

Date: August 2024